

What Detection Methods Are Available?

- Human/Visual
- Active
- Passive
- K-9
- Pro's and Con's

Interview

- Take the time to talk to the people involved.Determine a time line . When was the first sighting or bite, where was the first sighting?
- Take detailed notes, review before you get started.

First step inspect

- An effective program starts with a thorough inspection.
- Focus on sleeping and resting areas where people spend most of there time.
- Inspect all beds, furniture, headboards, nightstands Etc...
- Using a bright flash light. Inspect the entire room for bed bug activity, adults, nymphs and eggs on the box springs, mattresses, bedframe, and luggage if you have been traveling.
- Inspect all adjacent rooms for activity. Bed Bugs will hitchhike from one room to another. If you are inspecting an apartment or any type of multi-unit building ,inspect surrounding units.

Human/Visual inspection

Pros-

- Physical confirmation
- Cost, if doing yourself

- Physically demanding
- Very evasive
- Disruptive
- High labor costs
- Even seasoned technicians can miss low level infestations

Coaster Trap



Pros-

- Cost- \$6.99 each
- Easy to use

- Unsightly
- Limited application

Bird x BBA-12

Pros-

- Cost \$25.00 for a 12 pack
- Glue is covered
- Ready to use out of the box

Cons-

Small trap - covers small area

Need 12 traps to cover average bed room



Bed Bug Dome

Pros-

- Ready to use out of the box.
- Uses heat to attract
- Glue board can last up to six months

- Cost- \$75.00 each
- Needs to be plugged in
- Gets hot 125-135
- Only covers small area



First Response

Pros-

- Cost \$32.00 each.
- Easy to use.
- Uses ,heat,co2 and pheromone to attract.

- Can get hot 125-135
- Only covers small area.
- Needs to be plugged in.



Buggy Beds

Pros-

- Cost- 12 pack \$25.00
- Ready to use out of the box
- Glue is protected with a plastic case.

- Covers small area.
- 6-12 needed for average bed.
- Only mimics a harborage area.



Bed Bug Beacon

Pros-

Cost- \$50.00 each

- Assembly and mixing required.
- Only last up to 5 days.
- Cover small area 1 Ox 1 O



BDS Catchmaster

Pros-

- Cost \$9.95 6 pack
- Easy to use

- Covers small area
- Compresses ,making it less effective



Coaster trap

Pros-

- Cost -84-7 each
- Ready to use out of the box
- Easy to install

Cons

- Furniture needs to be moved away from walls
- Must avoid bedding from coming in contact with floor

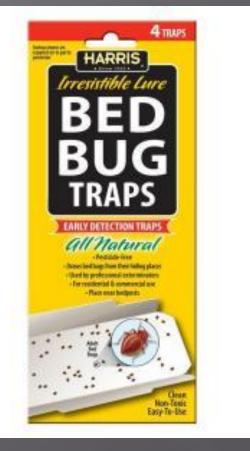


Irresistible lures

Pros-

- Cost- 2 pack \$24.00
- Ready to use out of the box

- Flat glue board
- Covers small area
- **Collects dust**
- Glue is unprotected



Lo-Line Trap

Pros-

- Cost- \$1.00 each
- Easy to use

Cons-

It's a basic flat insect monitor with built in slides



Nightwatchman

Pros-

99.98% effective at finding live bed bugs

- Cost \$450.00 each
- Must be left out on job for two weeks in order to reach the 99% catch
 - Only covers 16x16 room
- Need to replace co2 cartridge



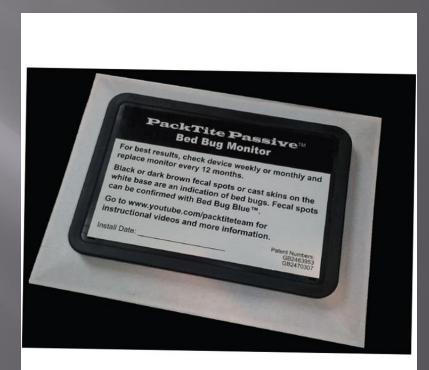
PackTite Bed Bug Monitor

Pros-

- Cost \$20.00 each
- Ready to use out of the box
- Glue surface is covered

Cons-

Only mimics harborage area



Beap 10029

Pros-

- Uses heat and co2
- No power cord needed

- Heat and co2 does not last long enough
- Set up and mixing





Pros-

Attractant is co2, Pheromone and Kairomone

Small, stable, and compact



Cons-

Cost - sold by case only at \$480.00 a case

Mixing and set up needed

Only covers 15x15 area



K-9 Detection

Pros-

- Proven most effective detection tool available today
- Non evasive
- Speed and accuracy
- Versatile
- Ideal for confirmation, after treatment
- Able to detect hidden activity

Cons-

Insecticides and strong cleaning products can effect k9's receptors in the nose



Thank You for Your Time!

Questions??

Speaker today; Steve Kmetz – President Certified Pest Control